



2019 • 6th annual

# Romanian Retail Real Estate Forum

Innovative Concepts • Community Engagement • Tech • Customer Experience

# October 17, 2019 • Fortuna Hall, InterContinental Bucharest



Maria Craciun Center Manager Veranda Mall



Alex Bratu
Country Manager
Jysk Romania & Bulgaria



Ana-Maria Radulescu Key Account Manager Signify CEE



Roxana Dudau
Associated Partner



Edvin Abdulachim Comercial Director ALTEX Romania



Mihai Dinu General Manager Colosseum



Mihaela Petruescu Head of Asset Services Cushman&Wakefield Echinox



Costin Blideanu Leasing Manager AFI Europe



Daniel Furnica
Professional Services Director
Red Point Software



Nicolae Mogos



Frederic Lamy CEO Leroy Merlin



Serban Radu Co Founder Carturesti



Dan Firoiu
Technical & Investment Manager



Bogdan Patrascu Leasing Specialist



Razvan Antim
Head of Sales - Eastern Europe
UiPath

#### **Premium Partners**





















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# **EVENT AGENDA**

9.00 - 9.30 - Registration and welcome coffee

9.30 – 11.00 – First session: The Romanian Market Outlook What's Driving the Evolution of Expansion in Retail? Added value in today's retail developments

An informal panel debate exploring the current market and key influences driving change and the evolution of retail development.

- A perspective on the next challenges and opportunities for Retail in Romania
- High street retail what does the future hold?
- Extensions and remodelling the way forward
- Tenant engagement & operational efficiency in shopping centres
- Smart retail Implementing innovation to enhance the customer journey
- Retail mix, green compliance, consumer experience, leisure: Where to invest resources?
- How can brick and mortar shopping experience complement e-commerce?

### **PANEL MEMBERS**

- Maria Craciun Center Manager, Veranda Mall
- Mihai Dinu General Manager, Colosseum
- Roxana Dudau Associated Partner, NOERR
- Ana-Maria Radulescu Key Account Manager, Signify CEE
- Edvin Abdulachim Comercial Director ALTEX Romania
- Costin Blideanu Leasing Manager, AFI Europe

Discussion panel moderated by Mihaela Petruescu - Head of Asset Services, Cushman&Wakefield Echinox

11.00 - 11.30 - Networking Coffee break

# 11.30 – 13.00 Second session: Operating Models - Innovative Solutions to Boost Retail Efficiency

- Key elements to dynamise shopping centers the retailers view on ways to increase sales
- Modernisation what clients expect from the modern retail space
- Automation First for the Retail Industry
- Technologies & solutions to entertain your customers & increase your footfall
- Get authentic! A retail perspective on both thriving, and surviving in 2019
- Mixed use buildings a new opportunity for retail?
- Employees offering added value services in a multichannel world

## **PANEL MEMBERS**

- Alex Bratu Country Manager, JYSK Romania & Bulgaria
- Daniel Furnica Professional Services Director, Red Point Software
- Razvan Antim Head of Sales Eastern Europe, UiPath
- Frederic Lamy CEO, Leroy Merlin
- Nicolae Mogos COO, SMYK
- Serban Radu Co-Founder, Carturesti
- Dan Firoiu Technical & Investment Manager, CCC
- Bogdan Patrascu Leasing Specialist, CCC

13.00 – 14.00 – Networking lunch